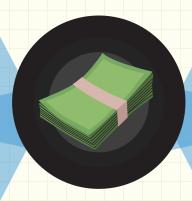
PUBLIC PROCUREMENT CORRUPTION

A 1300 BILLION MARKET

70% OF PUBLIC PROCURE-**MENTS IS INFECTED BY** CORRUPTION

GALLANT STEP BACK



BASIC TECHNIQUES



A few competitors enter simultaneously more procurement procedures, all of them making a relatively high bid, and - cutting out the competition - they agree in advance who will win when.

WINNERS TAKE TURNS



FALSE OFFER

PROCUREMENTS' PRICE CAN

RISE BY AS MUCH AS 25%

AT ALL LEVELS

The bidder offers a price which is considerably higher than the market price; either because he knows that he will be the only bidder or because of other reasons that impede anyone else from winning the

PROFITABLE STANDOFF

The bidder steps back as a result of pressure or

some kind of advantage, which results in the

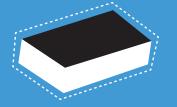
more expensive other bidder winning the

tender.



A company, which otherwise would stand a chance, does not even join the competition, thereby making the "chosen one" win. In return, at a later point, they can also expect similar advantages

TAILOR-MADE TENDER



The contracting party formulates the notice straight in a way that only a predetermined bidder can suit the requirements.

WIMPY PROCEDURE



Public procurement notice has to be launched for a given service, but the contracting party circumvents the law by agreeing with a firm to supply, in exchange of some favors.

TRANSPARENCY'S TIP TO CURB PUBLIC PROCUREMENT CORRUPTION: THE INTEGRITY PACT

The tool designed by TI is used voluntarily by the contracting authority and enables civil monitoring of the procurement procedures, thereby cleaning the public procurement market.



At each tender the contracting authority and the bidder sign a contract to state that that they will refrain from corruption and publish all the information whose disclosure is not prohibited by law.



The contract also stipulates that the procedures should be monitored by an independent professional or an NGO, who regularly informs the public.



Monitoring covers the total project period. from the preparation of the tender documentation to the last phase of the implementation.



The Integrity Pact reduces the price of procurements, increases trust in public institutions and facilitates competition in the business sector.







